

Pagosa Springs

Archuleta County

Single Family	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	21	26	+ 23.8%	21	26	+ 23.8%
Pending Sales	22	26	+ 18.2%	22	26	+ 18.2%
Closed Sales	16	22	+ 37.5%	16	22	+ 37.5%
Days on Market Until Sale	142	215	+ 51.4%	142	215	+ 51.4%
Median Sales Price*	\$322,000	\$315,000	- 2.2%	\$322,000	\$315,000	- 2.2%
Average Sales Price*	\$459,242	\$397,001	- 13.6%	\$459,242	\$397,001	- 13.6%
Percent of List Price Received*	97.0%	96.3%	- 0.7%	97.0%	96.3%	- 0.7%
Inventory of Homes for Sale	187	174	- 7.0%	—	—	—
Months Supply of Inventory	6.1	5.3	- 13.1%	—	—	—

Townhouse/Condo	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Key Metrics						
New Listings	3	16	+ 433.3%	3	16	+ 433.3%
Pending Sales	2	10	+ 400.0%	2	10	+ 400.0%
Closed Sales	2	5	+ 150.0%	2	5	+ 150.0%
Days on Market Until Sale	125	111	- 11.2%	125	111	- 11.2%
Median Sales Price*	\$189,525	\$155,000	- 18.2%	\$189,525	\$155,000	- 18.2%
Average Sales Price*	\$189,525	\$201,700	+ 6.4%	\$189,525	\$201,700	+ 6.4%
Percent of List Price Received*	95.4%	95.7%	+ 0.3%	95.4%	95.7%	+ 0.3%
Inventory of Homes for Sale	19	30	+ 57.9%	—	—	—
Months Supply of Inventory	2.5	4.0	+ 60.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

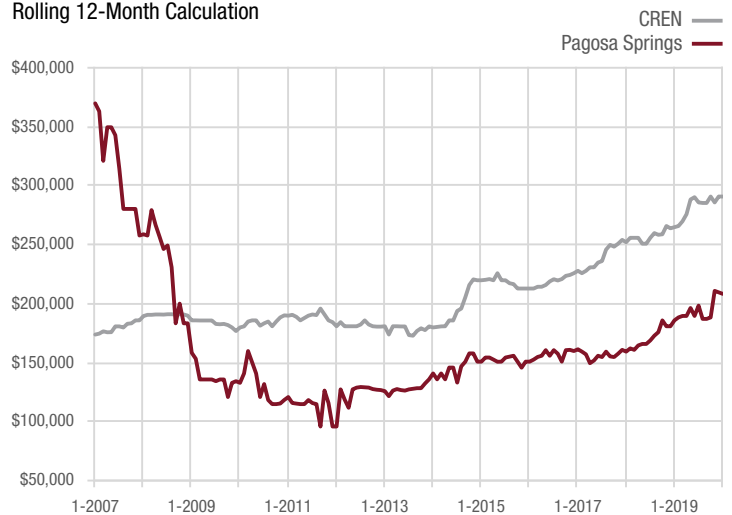
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.